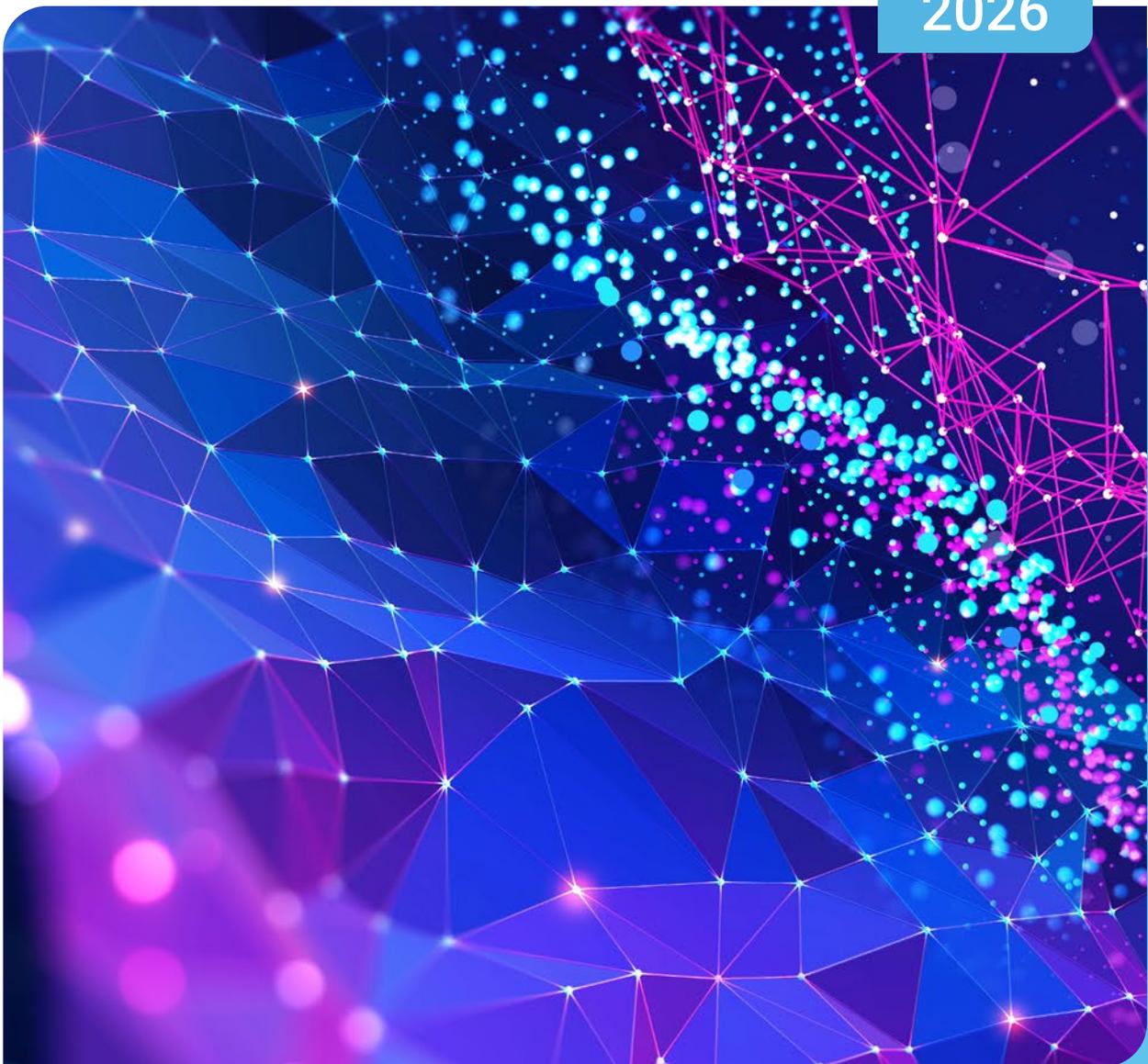


# Accelerate RISE and S/4HANA transformations

Addressing data and document management challenges

2026



# About Proceed Group

We are experts in archiving, content management, and data privacy for enterprise SAP systems, and legacy data management for all enterprise applications.

**900+**  
successful customer projects

**20+**  
years as a leading specialist

**150**  
professionals specialised in SAP

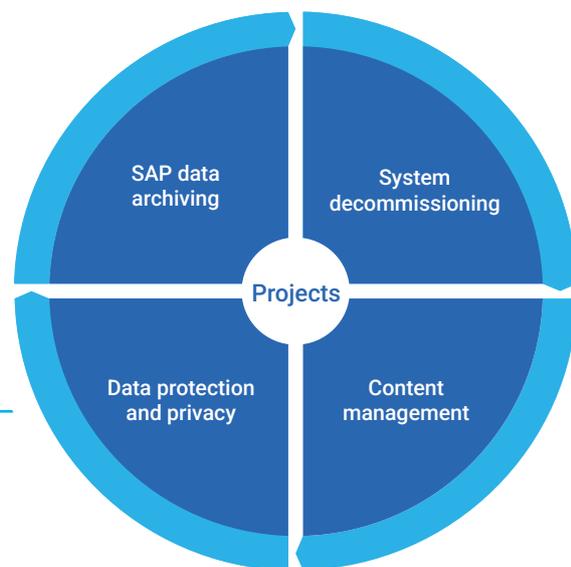
## How we help our customers

### Customer scenarios

- S/4HANA, RISE with SAP migrations
- Hyperscaler moves
- Regulatory compliance
- Mergers, acquisition and divestitures
- System performance issues
- Sustainability issues

**Leveraging SAP tools including SAP ILM, OpenText Cloud, complemented with our own products**

### Our capabilities



### A valued partner

- SAP Gold Partner
- Global SAP Master Services Agreement
- Delivering pre-sales and services for SAP
- Taken 140+ SAP customers to SAP HANA, saving them over £180m on the way



**Plus, we have built an extensive network to support our projects, including:**

SAP, OpenText, Microsoft Azure, AWS, Google Cloud, KPMG, EY, Deloitte, Syniti, T-Systems, and Xmateria



## Serving a diverse range of sectors

- Retail
- Manufacturing
- Finance
- ICT & Telecoms
- Energy & Utilities
- Pharmaceuticals
- Automotive
- Public sector
- and more...



# How we can help you

Proceed specialises in supporting SAP customers in their transition to RISE with SAP, leveraging over 20 years of experience to deliver substantial savings and ensure maximum efficiency.

**800+**

SAP ILM and OpenText installs

**140+**

customers taken to S/4HANA

**£180M**

savings on the journey to S/4HANA

## Enabling efficient transformation

Facilitating the move to S/4HANA Cloud or RISE with SAP in a cost-effective manner, leveraging our expertise to minimise expenses and maximise efficiency.

## Unlock significant savings

Expert guidance on leveraging SAP for substantial financial benefits and compliance adherence. Specialising in addressing performance issues and managing data growth, ensuring you maximise value.

## Sustainability improvements

Our solutions help you enhance their sustainability efforts by reducing or eliminating the need for physical infrastructure, contributing to a greener planet.

## Consultancy services

Advising the appropriate data strategies in accordance with the regulatory, legal, audit, and business requirements for data.

## Drive IT simplicity and agility

We can help you refine your databases and IT landscape, aiming for agile operations while upholding regulatory requirements.

## Implementation services

Our team is equipped to implement SAP ILM or ILM PCE, OpenText, IQ, and SLT ensuring a seamless transition.



We reviewed several suppliers as part of this process and found Proceed Group to be a perfect fit for what we needed. Their experience is superior when it comes to archiving and information lifecycle management. We felt a strong connection with the team from the start; there was no nonsense or games played by them. Information lifecycle management is an esoteric part of SAP, so it pays to partner with Proceed who has made the area their niche and specialism.

**Richard Symes**

Head of ERP



## RISE projects we have supported



# Key data challenges on the path to RISE journey

## High data volumes in SAP systems

Proceed can help reduce the size of both ERP and BW systems, often by over 50%, saving you terabytes of space. Archiving data from your SAP system is the only way to efficiently manage data volumes in a fully compliant way. SAP ILM, SAP ILM PCE, and OpenText Cloud can build on native SAP archiving to add retention management, further enhancing your data management capabilities.

**£1M**  
savings per TB in hyperscaler costs

**750+**  
successful archiving projects

**18000TB**  
saved so far through archiving

**14YRS**  
experience in SAP ILM

## Retaining legacy data while decommissioning legacy systems

Many customers, new to SAP or existing SAP customers, have large numbers of legacy systems, both SAP and non SAP, that are costly and bring significant risks to the organisation and delay cloud implementation.

By using SAP ILM or Proceed Cella, Proceed can help you securely decommission these legacy systems while retaining access to the critical business data you need.

**100+**  
System decommissioned

**80%**  
TCO savings achieved

## CRODA

Croda International: Optimised Oracle database for Business Suite on HANA migration, achieving a 2.9TB reduction through SAP ILM archiving and legacy Content Server decommissioning



KMD: Implemented OpenText Cloud Archiving, ensuring access to legacy documents and enhancing efficiency



Maple Leaf: Streamlined their S/4HANA migration by removing 4.5TB of data



Gloucestershire County Council: Reduced data volume by 64% via data rightsizing and archiving before moving to S/4HANA



Derbyshire County Council: Created an archiving strategy to ensure the existing data infrastructure was as lean as possible prior to the move and that any future data was set to be automatically archived

## Nouryon

Nouryon: Post-acquisition, utilised Proceed Cella to selectively archive vital historical data from an inherited system, ensuring compliance without sustaining the entire legacy platform



Dutch Rail: Cut legacy system maintenance costs by 50%, leveraging SAP ILM for decommissioning, which significantly increase their IT agility and reduced expenses

## Implementing and upgrading OpenText

Implementing or upgrading OpenText VIM and ECM involves complex integration with existing IT systems, ensuring data accuracy and consistency, and training staff on new functionalities.

Additionally, it requires managing large-scale data migrations without disrupting operations and compliance with stringent data regulations.

Whether these solutions are currently in use or not, we provide upgrades for S/4HANA readiness and implementation services. Our expertise ensures that you maximise your investment.

**50+**

OpenText migrations and upgrades

**50%**

data reduction in stored attachments

## Addressing GDPR and data privacy in SAP systems

Different regions and industries have unique rules governing how data is retained and protected. Businesses must not only grasp these regulations but also establish a robust framework that facilitates compliance, ensuring appropriate data access restrictions and eventual data removal when required.

By using SAP ILM, other SAP best practice tools and our in-house complimentary products, we can assist you with meeting regulations.



As part of our longer-term strategy for SAP, we wanted to ensure we were only keeping data that we really needed. As renowned experts in SAP data management, Proceed Group were perfectly placed to help us optimise our data footprint across both our production S/4HANA system and a set of legacy applications. The project has achieved everything we wanted and we look forward to working with Proceed Group again.

**Christian Brinkhuizen**

Project manager, Dutch Rail



Northern Gas Networks: Migrated from legacy storage to OpenText, ensuring legal compliance and data accessibility within their SAP environment



UNIVERSITY OF HELSINKI

Helsinki University: needed GDPR compliance for their SAP systems. Proceed Group provided a blueprint, aiding their IT team in managing data lifecycle rules.



The British Council: Hired Proceed Group to address data compliance and performance issues. Using SAP ILM, they reduced their database from 2.4 TB to 1 TB and cut wait times by 80%.



Limburgs drinkwater

WML: Facing GDPR challenges, sought our help to implement SAP ILM and SAP IQ for compliance, enabling data blocking and controlled deletion.

## Contact us

If you could benefit from some guidance, we are here for you. Having assisted numerous clients with their data management challenges, our team of specialists possesses the technical skills and deep understanding of business operations necessary to provide advice tailored to your specific needs. Reach out to our team to explore your options and find the best solutions for your business.

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